

MONTHLY (Residential) MARKET STATISTICS: BRUNSWICK COUNTY
HOLDEN BEACH ISLAND

JULY 2018 MARKET DATA

Brunswick County	July 2018	July 2017	% Change	2018 YTD	2017 YTD	% Change
# New Listings	513	548	- 6.4%	3983	4046	- 1.6%
# Under Contract	527	456	+ 15.6%	3339	3049	+ 9.5%
# Sold	459	438	+ 4.8%	2965	2624	+ 13.0%
Average Sales Price	\$275,539	\$249,239	+ 10.6%	\$274,323	\$259,025	+ 5.9%

Holden Beach Island	July 2018	July 2017	% Change	2018 YTD	2017 YTD	% Change
# New Listings	16	15	+ 6.7%	161	145	+ 11.0%
# Under Contract	19	15	+ 26.7%	97	84	+ 15.5%
# Sold	12	11	+ 9.1%	82	73	+ 12.3%
Average Sales Price	\$567,167	\$428,227	+ 32.5%	\$517,018	\$510,113	+ 1.4%

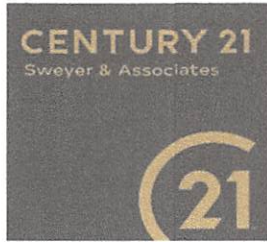
Can you believe it's August? Our market has continued to be strong.
Let me know how I can help you.

Anne

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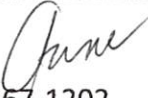
Lockwood Folly	July 2018	July 2017	% Change
# New Listings	3	2	+ 50.0%
# Under Contract	2	0	NA
# Sold	2	2	no change
Average Sales Price	\$418,500	\$432,450	- 3.2%

SeaScape	July 2018	July 2017	% Change
# New Listings	2	2	no change
# Under Contract	0	0	no change
# Sold	1	0	NA
Average Sales Price	\$335,000	NA	NA

Oak Island	July 2018	July 2017	% Change
# New Listings	81	61	+ 32.8%
# Under Contract	70	59	+ 18.6%
# Sold	54	70	- 22.9%
Average Sales Price	\$324,675	\$267,511	+ 21.4%

Winding River	July 2018	July 2017	% Change
# New Listings	1	8	- 87.5%
# Under Contract	7	3	+133.3%
# Sold	2	2	no change
Average Sales Price	\$441,000	\$317,500	+ 38.9%

St James	July 2018	July 2017	% Change
# New Listings	15	23	- 34.8%
# Under Contract	30	17	+ 76.5%
# Sold	20	16	+ 25.0%
Average Sales Price	\$385,440	\$374,953	+ 2.8%

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