

**MONTHLY (Residential) MARKET STATISTICS: BRUNSWICK COUNTY
HOLDEN BEACH ISLAND**

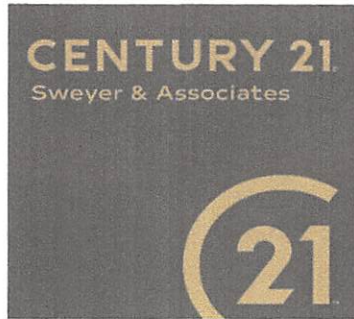
OCTOBER 2018 MARKET DATA

Brunswick County	Oct 2018	Oct 2017	% Change	2018 YTD	2017 YTD	% Change
# New Listings	452	478	- 5.4%	5302	5527	- 4.1%
# Under Contract	395	380	+ 3.9%	4303	4221	+ 1.9%
# Sold	434	394	+ 10.2%	4102	3952	+ 3.8%
Average Sales Price	\$276,037	\$259,941	+ 6.2%	\$274,346	\$261,737	+ 4.8%

Holden Beach Island	Oct 2018	Oct 2017	% Change	2018 YTD	2017 YTD	% Change
# New Listings	8	17	- 52.9%	200	185	+ 8.1%
# Under Contract	12	7	+ 71.4%	133	112	+ 18.8%
# Sold	27	6	+350.0%	125	103	+ 21.4%
Average Sales Price	\$463,237	\$514,333	- 9.9%	\$502,530	\$531,002	- 5.4%

I am thankful for my relationship with each of you!
Let me know how I can help you.

Anne
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Lockwood Folly	Oct 2018	Oct 2017	% Change
# New Listings	2	0	NA
# Under Contract	3	4	- 25.0%
# Sold	1	2	- 50.0%
Average Sales Price	\$360,000	\$370,400	- 2.8%

Ocean Isle Beach	Oct 2018	Oct 2017	% Change
# New Listings	15	19	- 21.1%
# Under Contract	15	13	+ 15.4%
# Sold	4	17	- 76.5%
Average Sales Price	\$565,500	\$399,521	+ 41.5%

SeaScape	Oct 2018	Oct 2017	% Change
# New Listings	0	1	-100%
# Under Contract	2	0	NA
# Sold	3	0	NA
Average Sales Price	\$492,167	NA	NA

Ocean Isle Mainland	Oct 2018	Oct 2017	% Change
# New Listings	26	37	- 29.7%
# Under Contract	17	21	- 19.0%
# Sold	22	11	+100.0%
Average Sales Price	\$238,907	\$252,591	- 5.4%

Oak Island	Oct 2018	Oct 2017	% Change
# New Listings	42	69	- 39.1%
# Under Contract	41	55	- 25.5%
# Sold	69	58	+ 19.0%
Average Sales Price	\$320,436	\$303,402	+ 5.6%

St James	Oct 2018	Oct 2017	% Change
# New Listings	23	28	- 17.9%
# Under Contract	16	21	- 23.8%
# Sold	18	16	+ 12.5%
Average Sales Price	\$400,792	\$315,675	+ 27.0%

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