

MONTHLY (Residential) MARKET STATISTICS: BRUNSWICK COUNTY
 HOLDEN BEACH ISLAND

NOVEMBER 2018 MARKET DATA

Brunswick County	Nov 2018	Nov 2017	% Change	2018 YTD	2017 YTD	% Change
# New Listings	390	389	+ 0.3%	5693	5916	- 3.8%
# Under Contract	332	313	+ 6.1%	4606	4534	+ 1.6%
# Sold	290	338	- 14.2%	4404	4290	+ 2.7%
Average Sales Price	\$275,084	\$270,324	+ 1.8%	\$274,273	\$262,413	+ 4.5%

Holden Beach Island	Nov 2018	Nov 2017	% Change	2018 YTD	2017 YTD	% Change
# New Listings	11	8	+ 37.5%	211	193	+ 9.3%
# Under Contract	20	9	+122.2%	151	121	+ 24.8%
# Sold	7	12	- 41.7%	132	115	+ 14.8%
Average Sales Price	\$501,429	\$391,075	+ 28.2%	\$502,472	\$516,401	- 2.7%

We are ending the year STRONG!

May the blessings of this season be yours!

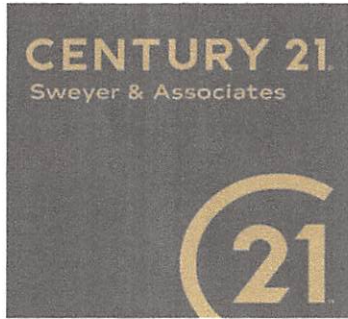
Let me know how I can help you.

Anne

910-367-1202

www.annearnold.com

email: c21aarnold@gmail.com



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Lockwood Folly	Nov 2018	Nov 2017	% Change
# New Listings	2	4	- 50.0%
# Under Contract	3	0	NA
# Sold	3	3	no change
Average Sales Price	\$290,333	\$350,667	- 17.2%

Ocean Isle Beach	Nov 2018	Nov 2017	% Change
# New Listings	11	16	- 31.2%
# Under Contract	9	14	- 35.7%
# Sold	21	14	+ 50.0%
Average Sales Price	\$547,943	\$500,714	+ 9.4%

SeaScope	Nov 2018	Nov 2017	% Change
# New Listings	0	2	-100.0%
# Under Contract	2	0	NA
# Sold	1	2	- 50.0%
Average Sales Price	\$535,000	\$460,000	+ 16.3%

Ocean Isle Mainland	Nov 2018	Nov 2017	% Change
# New Listings	26	14	+ 85.7%
# Under Contract	19	17	+ 11.8%
# Sold	10	24	- 58.3%
Average Sales Price	\$244,829	\$291,637	- 16.1%

Oak Island	Nov 2018	Nov 2017	% Change
# New Listings	43	56	- 23.2%
# Under Contract	31	41	- 24.4%
# Sold	38	46	- 17.4%
Average Sales Price	\$304,194	\$268,372	+ 13.4%

St James	Nov 2018	Nov 2017	% Change
# New Listings	16	13	+ 23.1%
# Under Contract	11	13	- 15.4%
# Sold	13	15	- 13.3%
Average Sales Price	\$379,962	\$448,094	- 15.2%

Anne
 910-367-1202
 www.annearnold.com

email: c21aarnold@gmail.com